

WASHINGTON VOCATIONAL SERVICES

ANNUAL REPORT 2019



WVS MISSION

We are dedicated to providing outstanding quality services that result in successful community involvement and employment.

WVS VISION

All people will be recognized for their abilities and contributions in the workplace and community

2019 IN REVIEW

It is with excitement that I share with you the Washington Vocational Services 2019 Annual Report. As you review this report, you will see our progress toward empowering, employing, and enlightening our stakeholders. 2019 was a year of expansion for our agency as well as loss. After years of reduced referrals out of our Vancouver office, we made the difficult decision to close our Clark County program. It was very difficult to say goodbye to our wonderful team, the customers we supported, and the many friends we had made over the past 5 years working in that community. WVS partnered with other employment vendors, and the Clark County DDA, to assure customers experienced smooth transitions before closing our doors on June 30th. As the saying goes, loss leads to opportunity. In July of this year, we discovered an opportunity and a need in Whatcom County that led us to begin providing services to 19 customers who had been previously supported by another vendor whose business changed focus. In addition, we were thrilled to add Mt Vernon school district to our list of ATTIC transition contracts in the Fall of 2019.

WVS observed growth across all our lines of business this year, with a record number of individuals being served at 958. Our most important measure of success, our mission, reached a new high with 142 new individuals achieving and maintaining employment opportunities.

Our team continues our efforts to strengthen our relationship with business leaders to improve opportunities and meaningful careers for individuals experiencing disabilities. We envision a diverse and inclusive mission ready force.

We look forward to the year 2020, as it will mark the 30th anniversary of the signing into law, of the Americans with Disabilities Act. It was the vision of President George H.W. Bush, who signed the ADA into law, that no ability is to be wasted and everyone has a full and equal chance to play a part in our national progress. All of us at WVS, have had the opportunity to witness first hand how the ADA has transported American society and impacted lives. At the same time, we recognize that many barriers to this vision still remain and we recommit ourselves to promoting inclusion of people with disabilities in every aspect of life.

Our heartfelt thanks to the many who partner with us in our mission, our customers, employees, Board of Directors, and our dedicated community supporters who help WVS succeed.



Janet Bruckshen,
Executive Director



2019 WVS BOARD OF DIRECTORS

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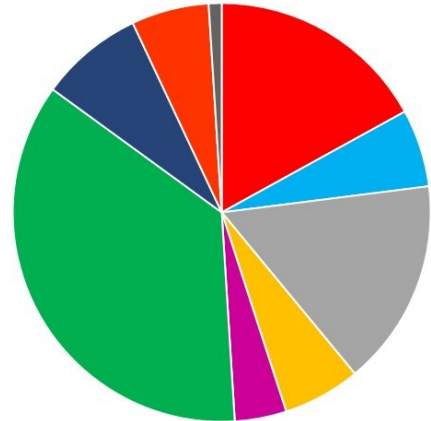


2019 DEMOGRAPHIC INFORMATION



958 Clients Served

Disability Type

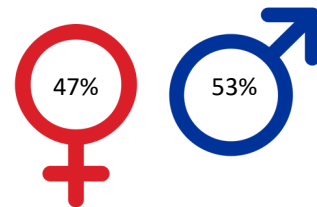


■ Autism 17% ■ Blind/Low Vision 6% ■ Deaf/Hard of Hearing 16%
■ Physical 6% ■ Neurological 4% ■ Intellectual Disability 36%
■ Mental Health 8% ■ Learning Disability 6% ■ Other 1%



\$13.08 Average Wage

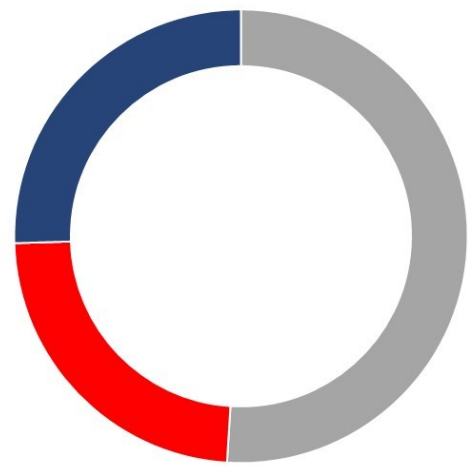
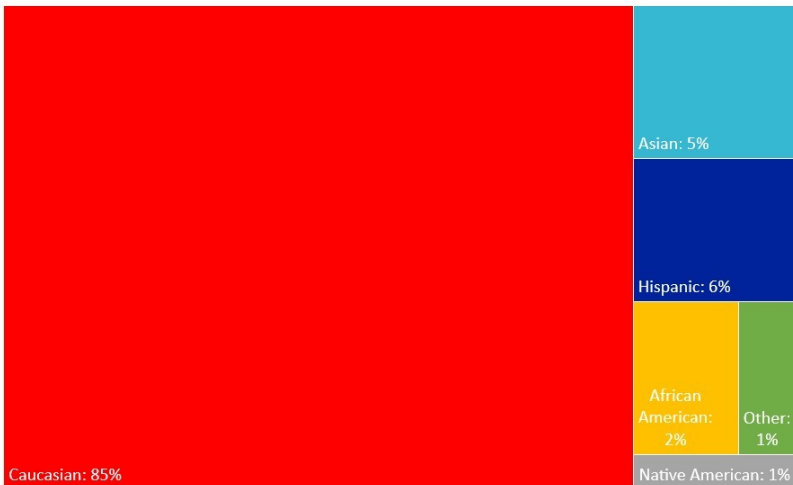
Gender



142 Paid Placements

Age Groups

Race/Ethnicity



■ 18-30: 52% ■ 31-50: 24% ■ 51+: 24%

2019 GOVERNORS AWARD WINNERS

2019 WVS DIRECT SUPPORT PROFESSIONAL



For the second consecutive year, a WVS Employment Consultant received the prestigious Governor's Direct Support Professional Award. This year's recipient was Colleen Thornburg, who works with our King County team. This "career" achievement award recognizes exceptional professionals who work directly with individuals to ensure their full inclusion in the community through employment. Colleen's nomination submission, which was supported by local DVR counselors described her by stating, "As situations become more challenging, Colleen becomes more motivated. Her *make it work* attitude, her compassion, and her stellar marketing skills make her a natural for this work. Colleen's creative thinking shapes success, and her determination

guarantees her customers are placed in the best opportunity for their skills and interests. We are so proud of Colleen's achievements and happy that she has been recognized for her incredible accomplishments. Following the award reception where Colleen was recognized publicly, she had the opportunity to spend time with Governor Inslee in Olympia. Governor Inslee asked Colleen why she chose this field and shared his respect for her work.

Congratulations Colleen!

2019 MEDIUM EMPLOYER GOVERNOR'S AWARD WINNER

The Executive Director from Welcome Home Senior Memory Care Facility, Meri Bosoco, and her staff, have maintained a strong partnership with Washington Vocational Services. Following a nomination submission by WVS staff members, Mark Forbes and Amanda Smith, Welcome Home was awarded with the prestigious 2019 Governor's Medium Employer of the Year Award. Meri was first introduced to Washington Vocational Services by working with the Oak Harbor School to Work Program. It was clear from the start of our relationship with Welcome Home that they looked past individual disability and saw everyone's abilities. Their focus was on finding outgoing and friendly employees that can work closely with current staff, co-workers and more importantly the residents at Welcome Home. They have continually demonstrated best practices when recruiting new staff and assuring individuals have an opportunity to advance in their roles. The team at Welcome Home had an opportunity to spend time with Governor Inslee in early 2020, and were congratulated on the role they have played in their communities.



2019 WVS EMPLOYER OF THE YEAR AWARD WINNERS

We are proud to announce that Hops n' Drops received the Washington Vocational Services Employer of the Year Award. Hops n' Drops has an enthusiastic desire to make ALL team members feel like family. Whenever there is a group activity, like seasonal menu tastings, team members are welcomed to participate along with their job coaches. Making sure the right tools are in place for success is clearly important to the employer. They have implemented accommodations such as phone alarms and cue cards to support employees in clocking in and out for their shifts as well as customizing workstations. When the company no longer had silver rolling as a task for one employee, we were able to develop new tasks to do including filling silverware/napkin cups, cleaning menus, and seating and greeting guests.

The team at Hops n' Drops have always been friendly and open to collaborate with job coaches to increase the independence of their supported employees. Supported employees also receive a lot of natural supports from the other staff to aid in independence. Every new manager is warm and friendly and readily available to acquaint themselves with their supported staff, assess their needs, and willing to work to create new tasks to enable job retention. The Hops n' Drops management team were able to join our annual Holiday Party at the Embassy Suites to receive their award and say a few words about our partnership. Thank you for continuing to be such a champion of supported employment.



GROCERY OUTLET bargain market™

Joining our annual Holiday festivities this year to accept their WVS Employer of the Year award, were Mike and Melonique Simpson, the owner of Grocery Outlet in Arlington. Mike Simpson, the owner of Grocery Outlet in Arlington has given many opportunities to persons with disabilities. He has been open to carving positions and adapting tasks to assure that the right customer has the right job match. Grocery Outlet recruits actively for talent, awards performance and promotes within, which has enabled our customers to not only achieve employment but to grow in their roles. Not only is Mike and Grocery Outlet a true example of a strong employer but he is very active in the local community. Supporting local non profits and providing opportunities for everyone in the community is second nature. Thanks for leading by example and for being such an integral party of our success.

KING COUNTY STORY

Tom



Thomas Arthur Laney started working at the North Seattle College Campus nine years ago. His role includes performing a variety of tasks that keep him busy each week and over the years he has increased his knowledge and abilities to take on additional job responsibilities. Tom, with his wonderful smile and outgoing personality, has established a fantastic relationship with

his co-workers, the college faculty and campus staff. He takes delight in greeting everyone each day and is often described as a “real gentleman” by faculty members for doing every job with a smile. When staff or faculty offers him food, he always responds, “thank you, but I am on a diet.” Tom is always ready to help and has earned the respect of his co-workers. He maintains very good relations with his supervisors. Tom works four days a week and loves to help, even when the ‘help’ is not part of his job. Every one of the faculty on the second floor knows him and appreciates him. Tom gets compliments almost every day on his job, attitude, and especially his big smile!



In 2019, services in King County were provided by 11 staff and produced the following results:

- ◆ 49 DDA customers served
- ◆ 15 customers obtained employment for a total of 24 customers working an average of 6 hours per week and earning \$13.74 per hour
- ◆ 34 Yes II students served, providing essential life skills to individuals who are blind or have low vision

DEAF AWARENESS WEEK



Our 4th Annual Deaf Awareness Open House was attended by several new employers including; GCE from Ft. Lewis, ABM Janitorial, and Sound Transit. Many employers near the vicinity of our Seattle office and some of our Deaf customers also attended.

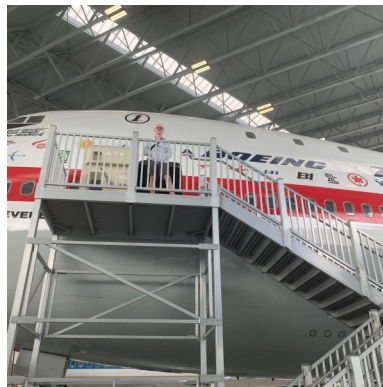
We had great food and prizes from Alderbrook Spa and Resort, Seattle Sheraton, Bellevue Hilton, Ride the Duck, MoPop, Ivars, McMenemy's and The Point Casino. Mary Sabetto-Davis led a fun filled game to get our guests involved.

In addition, we were able to raise over \$2,000 towards our Deaf Service program. Clearwater Casino generously donated \$500.00 to the program.

Throughout the week, our Deaf Services Team provided bits of educational information to WVS staff and the community to help enhance their knowledge of Deaf Culture.

YES II

WVS partnered with the Department of Services for the Blind for another successful YES II program in 2019. Its popularity continues to grow, as evidenced by the 24 percent increase in students this year. We supported a total of 34 students who were placed across 25 businesses throughout greater King County. Microsoft, Bellevue College and the Seattle Seahawks are some of the local businesses who participated in this year's program. Based on surveys and feedback, the program was beneficial for both students and businesses. The students gained so many valuable skills and experiences, many of which would not have been possible without the YES II program. The students took advantage of their opportunities with many of them networking for potential future careers. Several of the participating businesses said that they would love to hire the student who worked for them once they finish school. It is incredible to witness the growth that takes place throughout the program. The students leave the YES II program with a sense of confidence and independence not often seen upon their arrival only 6 weeks earlier.



SNOHOMISH COUNTY STORY

Teresa

Teresa M. works as a crew member for Trader Joe's in Everett. Her duties entail facing shelves and giving customers a WOW experience by guiding them to products around the store. She is a favorite among the team, recognized for her playfully outgoing personality and connections with many customers from the community. She recently got a .60 raise and celebrated her birthday at the store where she received balloons, cheesecake, and a barbecue feast from her team. Teresa states she loves her job and knowing she's an important member of the Trader Joe's team. She looks forward to going to work each day knowing she's depended upon and appreciated.



In 2019, services in Snohomish County were provided by 10 staff and produced the following results:

- ◆ 154 total DDA customers served
- ◆ 19 customers obtained employment for a total of 82 individuals working an average of 10 hours per week and earning \$12.09 per hour
- ◆ 13 Community Inclusion customers served
- ◆ 27 customers received Community Transit training, enabling independence
- ◆ 20 Community Transit graduates
- ◆ 28 Bus Riding 101 presentations provided in the community

COMMUNITY TRANSIT STORY

Jesse



WVS continues to contract with Community Transit to provide travel training. Our services help individuals depending on specialized transportation move over to public transportation options. Jesse Mendez-Lopez was interested in learning to ride the fixed bus route to increase his independence and to stop depending on the Para Transit system. After working with our travel trainer, Jesse took to the fixed route quickly and was soon able to get to work independently. In September of 2018, Jesse was featured as Community

Transit' success story of the quarter. Jesse still continues to reach out to his travel trainer when he needs a little assistance when bus routes change or when it snows, but he's feeling great about his new transportation options and independence!

22ND ANNUAL SNOHOMISH COUNTY TRANSITIONAL RESOURCE FAIR

Each year Washington Vocational Services participates in the Transition Fair hosted by Snohomish County. Stationed at our booth, we welcome new families and support them on their quest to find out more about services for their adult children as they exit the school system. We, along with 50 other agencies help them navigate the systems of finding a vocational provider and other services that they will need as adults. Our team is at our booth throughout the evening handing out materials and talking with families. The evening offers a variety of free workshops. This year, we also had a booth for Community Transit as the travel training contractors. Providing education to family members on how their son or daughter can learn the public bus system. Travel training is free to anyone who would like to learn. It was a fun night with lots of conversations.



ATTIC STUDENT STORY

Asa



Asa attended ATTIC for 2 years, graduating in 2019. ATTIC and WVS staff visited Jimmy John's in Anacortes while it was being built to advocate on behalf of graduating ATTIC students who would be looking for employment. Asa, a third generation Anacortes Seahawk, was the perfect fit for a new business opening in his hometown, and ATTIC staff worked with Asa to complete his application for the new restaurant. After it opened, Asa demonstrated his initiative and desire to work there by bringing in the video resume he made in ATTIC to the store manager. This dynamic video resume impressed the manager enough to offer Asa the job on the spot. Asa left that day with a Jimmy John's hat in hand, thrilled to be their newest employee.



In 2019, services in Skagit County were provided by 16 staff. Highlights include the following:

- ◆ 68 DDA customers served
- ◆ 12 customers obtained employment for a total of 38 customers working an average of 10 hours per week and earning \$12.06 per hour
- ◆ 21 customers received Healthy Relationships services
- ◆ 28 ATTIC Students
- ◆ 14 Bridges students served
- ◆ 62 individuals attended Job Class/Summer Camps
- ◆ 48 Dreambuilders students served
- ◆ 12 Community Inclusion

SKAGIT COUNTY STORY

Seth

Seth recently celebrated his 8 year anniversary with Applebee's in Burlington, WA. Seth, a WVS client since 2011, experienced a Traumatic Brain Injury as a teenager and has difficulty forming new memories. Due to Seth's amazing personality and his gift of humor and dependability, he has maintained his job as a greeter. Despite needing ongoing reminders due to his short term memory issues, Seth never gives up. When he greets customers, Seth will go out of his way to say "Hello, thank you for coming," or offer compliments and encouragement to kids. Regular customers recognize him and like chatting with him, even bringing Seth a tiny Easter basket last year.

On the left, Seth is pictured with his 8 year pin from Applebee's. On the right, Seth is pictured with Iva Still, his long-time WVS Job Coach, on the job at Applebee's.



CUSTOMER EMAIL TO APPLEBEE'S

"We visited the store in Burlington, WA last night and there was a gentleman using a wheel chair (I assume he was an employee) sitting inside the front doorway who was greeting everyone that came in.

My kids were very excited about their brief interaction with him and we spent a good portion of the evening discussing topics like equality, inclusiveness and judging people on the character and not their physical abilities. They all were excited to leave so they could say goodbye to him and wish him a happy new year.

I wish I would have got his name, but I didn't. Please let the management of that store know that we all admired that this gentleman was given this opportunity to show what he was capable of and, in a small but significant way, enriched my kids lives.

Thank you and bravo to that nice man and the team that employed him!"

AMERIGROUP WASHINGTON SPONSORS \$5,000 AT THE ATTIC FEAST



The Adult Transition To Independence Center (*ATTIC*) Program held its annual ATTIC Feast on November 26, 2019 to celebrate the Thanksgiving holiday by hosting a full dinner for over 40 students and staff. Leeza Lorence of Amerigroup Washington was onsite to enjoy the meal with ATTIC and continue Amerigroup's partnership with Washington Vocational Services. Staff and students were excited to receive Amerigroup's generous sponsorship of \$5,000 to help support the vocational-related goals of the ATTIC

program. The week was launched by students baking delicious treats that they delivered to Special Education departments at each school district before enjoying their homemade feast. Students and staff played games, danced, and enjoyed the opportunity for fun.

Thank you to Amerigroup's commitment to recognize Disability Mentoring Day. Amerigroup's support will enable ATTIC students to attend Advocacy Days, in Olympia. This is a chance for students to learn about government and self-advocacy. Graduating students will participate in the Dress for Success program, where students are able to purchase interview clothing. ATTIC will also be hosting a series of luncheons for local business leaders to shine a spotlight on the abilities of ATTIC students and showcase the unique talents and skills each of our graduating students brings to the workforce.

The ATTIC program and Washington Vocational Services value Amerigroup's continued support and looks forward to making this the best year yet.

ATTIC ADVOCACY DAY

ATTIC students were transported to Olympia by charter bus, thanks to a generous grant from Amerigroup. The trek to Olympia started in the early morning hours from the Burlington ATTIC site, where 15 students and staff gathered to launch the 12+ hour day.



ADULT TRANSITION TO INDEPENDENCE CENTER (ATTIC)

Adult Transition To Independence Center (ATTIC) is a program in Skagit County for students ages 18-21 with disabilities. ATTIC has been providing transition services for over 11 years. During the 2018/2019 school year, WVS contracted with Sedro Woolley, Burlington-Edison, Mt. Vernon, Anacortes, La Conner, and Concrete School Districts to provide transition services to 29 students. The center includes a training kitchen, classroom, laundry training area, and an office training center. Curriculum is based on Post-Secondary Transition Goals, which included employment exploration,



education related to various service industries, and independent living skills. ATTIC has 35 weeks of curriculum based on topics such as self-advocacy, interests, resume building, interview process, etc., and celebrates its graduating students each June. 100% of students are connected with adult services that they will utilize after exiting school.

One of the main focuses of the ATTIC program is employment exploration. During Community Based Learning Experiences (CBLE), the students participate in a 6-8 week rotation at various businesses in Skagit County while utilizing Skagit Transit fixed routes and para-transit systems to navigate transportation to and from their “work” sites. Students undertake activities like obtaining their Food Handlers Permits and work in different places that correlate to their interests. For example, they might work at Safeway shadowing courtesy clerks, which includes bagging groceries and gathering carts. During the 2018/2019 school year, our students completed over 1000 hours of CBLE work assessment hours building their resumes and skills and partnered with more than 32 local businesses.

ATTIC students gave back to their community by partnering with the Mount Vernon Parks Department to adopt a trail clean-up route on the downtown Riverwalk trail, which was cleared of litter once a month by students. Students take part in public service projects, such as volunteering at the Friendship House Café every Tuesday. Each year students also participate in the Dress for Success interview clothes programs, Learn to Earn program, and attend Advocacy Days in Olympia.



On October 8th, Jim Bonnefield presented his Blind Etiquette training to the Island County Commissions Office. In recognition of Disability Awareness Month, Jim presented a video of how an accommodation of a scanner has opened up new opportunities to him. Jim's etiquette training has helped increase awareness to many and he hopes to continue reaching his audiences.



In 2019, services in Island County were provided by 2 staff and produced the following results:

- ◆ 15 DDA customers served
- ◆ 2 customers obtained employment for a total of 7 individuals working an average of 4 hours per week and earning \$12.00 per hour

ISLAND COUNTY STORY

Sal

Sal came to WVS from the School to Work program in Oak Harbor. He had worked in a restaurant for about a year when he graduated. When this opportunity ended due to economic struggles, Sal began searching for a new opportunity. Sal loves to organize, sort and stock items. In the summer of 2019 Sal was offered a job at Welcome Home in Oak Harbor. Welcome Home is a senior memory care facility. Sal was hired to assist with organizing and stocking the storage area when the big shipment of supplies from Costco arrives. Sal loves his job and his co workers. When Sal is between stocking tasks he has been given the opportunity to assist with the housekeeping department and with basic maintenance tasks. Welcome Home treats Sal like the valuable member of the team that he is.



Due to Sal's shy nature he was very reserved when he first started working, and would wait outside for the bus, however now after his shift while waiting for the bus he walks around the facility and visits with his co workers as well as the residents. The "work family" mentality of the entire staff at Welcome Home gives Sal the feeling of a family away from home. His life has been transformed by the opportunity to share his skills and contribute to his community.

DREAMBUILDERS

We would like to introduce you to Mona, a graduate of WVS' Dream Builders program. This program supports the self determination and self-advocacy of middle school students who experience disabilities here on Orcas Island. Mona is a go getter and intends to run for public office someday. Program Manager, Cara Cohn and Employment Consultant, Sharon Hooper worked together with Mona to identify a path forward for her activism. They identified role models and mentors in the community who offered advice and encouragement.

Mona is now in high school and has become the Class Treasurer. Her aspirations to hold public office have not changed. Mona and WVS staff joined the Orcas Island Woman's Coalition to demonstrate Mona's passion for Equality, Disability Awareness, Climate Change and Feminism. Mona is an inspiration to everyone she meets. Cara hopes to someday be in Mona's Cabinet as a special advisor!

<https://www.sanjuanjournal.com/life/building-dreams-for-all-children/>



In 2019, services in San Juan County were provided by 2 staff and produced the following results:

- ◆ **4 DDA customers served**
- ◆ **22 students from 2 different schools completed Job Class where they learned valuable tools to obtain successful employment**
- ◆ **Dreambuilders served 10 students opening many doors for resources and community support**
- ◆ **4 customers maintained employment working an average of 3 hours per week and earning \$14.71 per hour**

SAN JUAN COUNTY STORY

Isaiah



Isaiah has been a major role model in exhibiting to others what success means for someone with a learning disability.

When Isaiah secured his first job at a Life Care Center, his sunny disposition and eagerness to learn soon made it clear that, with patient training, he would be rewarded with achievements that he never thought possible. Isaiah became an expert at learning how to set up the dining room for a Life Care Center. He learned the specific steps to clean up after the meals, how to properly clean juice and coffee makers, what was necessary to fulfill the kitchen requirements at this kind of a center. He did so well that the center manager gave him other maintenance tasks of which he also excelled.

When the center had to close in 2018, Isaiah was hired as a dishwasher at a popular restaurant. Staying attuned to his tasks was not easy for Isaiah to conquer, but with his manager's patience and ongoing support, Isaiah has excelled at this job and has also begun to learn how to prepare certain food dishes for customers.

Every person who works with Isaiah has remarked on his positive attitude and his willingness to try new things. His 'let's do it' attitude resulted in obtaining his own apartment in 2019 which has given him enormous confidence to live independently.

Isaiah is in his third year of employment at the same restaurant and maintains an excellent relationship with all of the staff. His manager is especially proud of Isaiah's accomplishments. Wonder what is next on Isaiah's agenda? Isaiah is planning on an extensive trip to Australia and learning new restaurant skills to support his growing and impressive resume.

WHATCOM COUNTY STORY

Jorge



Jorge Ortiz was having trouble with transportation since he had just moved to a new house with his family. His Employment Consultant was concerned that he was going to lose his position at Safeway if he couldn't resolve his transportation barriers. Whatcom County WVS staff worked closely with him, his family, and his employer to get him to work the first month. Although a bit nervous at first, they decided to test out various bikes, and he eventually picked out a red bike. WVS staff drove along side him with their hazard lights on for his first time riding to work. Jorge is now riding his bike daily to work and back home. He's also been able to pickup extra hours. He strives for this kind of independence everyday and is so thankful for the support WVS gives him.

Whatcom

In 2019, services in Whatcom County were provided by 4 staff and produced the following results:

- ◆ 23 DDA customers served
- ◆ 17 customers maintained employment working an average of 3 hours per week and earning \$13.02 per hour
- ◆ 8 Community Inclusion



NEW BEGINNINGS

July 1st we began a supported employment contract with Whatcom County DDA and opened up a new office in Bellingham.. Today we have four full time staff making a positive difference in the community.



FOND FAREWELLS

In July we made the difficult decision to close the Clark County office in Vancouver. We appreciate all the collaborative efforts our Vancouver stakeholders made to help us achieve our mission.

WVS FUNDRAISING AND FESTIVITIES

HOLIDAY CRUISE



WVS once again partnered with Seafair to host the annual Holiday cruise on Lakes Union and Washington. This highly anticipated event took to the water on December 7th, as independent boaters and charter operators volunteered their boats, crews and time to host nearly 1500 guests with disabilities on a two-hour scenic boat cruise. WVS serves as the Guest Coordinator for the event, registering guests from several counties, as well as joining in on the fun with our own customers. The guests remember the excitement long after they leave the docks and we are thankful to Seafair for continuing this popular community tradition.

PROMOTING WVS



Throughout the year, WVS participated in several vendor fairs to promote our services, increase supported employment awareness, and build new partnerships. We enjoyed taking part in the Mukilteo Festival, University of Washington Combined Fund Drive, Mill Creek Rotary Club, King County Give Big and various resource fairs.

ADULT TRANSITION TO INDEPENDENCE (ATTIC) PROGRAM 1ST ANNUAL FUNDRAISER!

On April 20, 2019, over 300 Washington Vocational Services/ATTIC families, students, community members, and staff came together to support our first annual fundraiser at Applebee's Restaurant in Burlington, WA. For two hours, the energy in the room was contagious as people enjoyed their breakfast of pancakes, scrambled eggs, sausage/bacon, and beverages. While students and staff assumed the roles of hosts, servers and bussers, guests were surrounded by a Wine Pull, Gift Card Draw Board, Silent Auction, and 44 raffle baskets, which supported our Learn to Earn and Dress For Success Programs. Our Fund-A-Need event raised money for our classroom TV and Summer Camps, while cash donations and breakfast ticket sales brought our gross total earnings to \$7,566.00.



WVS Skagit were able to offer another successful Summer Camp series this year. WVS Summer Camps provided a way for campers to stay engaged in their community during summer months, and helped prevent the regression of critical social skills gained during the school year. Our campers completed a two day community service project at the Habitat for Humanity Store, assisting store volunteers with various tasks like cutting carpet, measuring doors, and disassembling light fixtures. Camp participants also volunteered at Skagit Gleaners, the YMCA Teen Oasis Shelter, Neighbors in Need Food Bank, the Burlington Fire Department, the Padilla Bay Interpretive Center, and the Burlington Parks and Recreation Department. At Neighbors in Need Food Bank, camp participants assembled 80 backpacks for their CHOW program (Child Hunger On the Weekends), which went to feed hungry children/families. WVS Summer Camps was funded by generous donations by individuals, The Lions Club of Anacortes, and Tulalip Tribes Charitable Fund.



SNOHOMISH COUNTY CUSTOMER APPRECIATION PARTY



We had another wonderful Customer Appreciation Party in September. The weather was perfect. We had great attendance and were able to provide many nice donated gifts. The squirt gun and water balloon fights were a great hit. Many staff got drenched. Our Auntie Anne's pretzel truck made an appearance and provided pretzels and lemonade for all. Thank you Auntie Annie's. Thank you to all of our wonderful customers and their families. And to the staff who provided their time to help.

ADVOCACY DAY

Self-advocates and employment consultants from Washington Vocational Services descended upon Olympia, WA March 6th for the annual Advocacy Day gathering. The visit gave self-advocates the opportunity to speak to legislators and legislative assistants about the importance of supported employment, and what it means to them in helping maintain their employment. They asked their representatives to continue to fund supported employment in the future. Nearly a dozen advocates from the Snohomish office joined at least that many more from Skagit County.





Odd Mall, Monroe



Bigfoot Soccer Tournament



Skagit County Fair



Other events and statistics for 2019 include:

- ◆ Skagit County Fair
- ◆ The Big Foot Soccer Tournament
- ◆ Odd Mall
- ◆ Food Truck and stores combined, sold 229,000 pretzels, 64,000 dips, and 64,200 beverages

SOCIAL ENTERPRISE

Auntie Anne's Soft Pretzels



Twisty

WVS, LLC (C Corp) dba Auntie Anne's Soft Pretzels

A wholly owned Social Enterprise Corporation

Financial Performance

(Fiscal Year December 31st)

**Note: 2019 unaudited financials

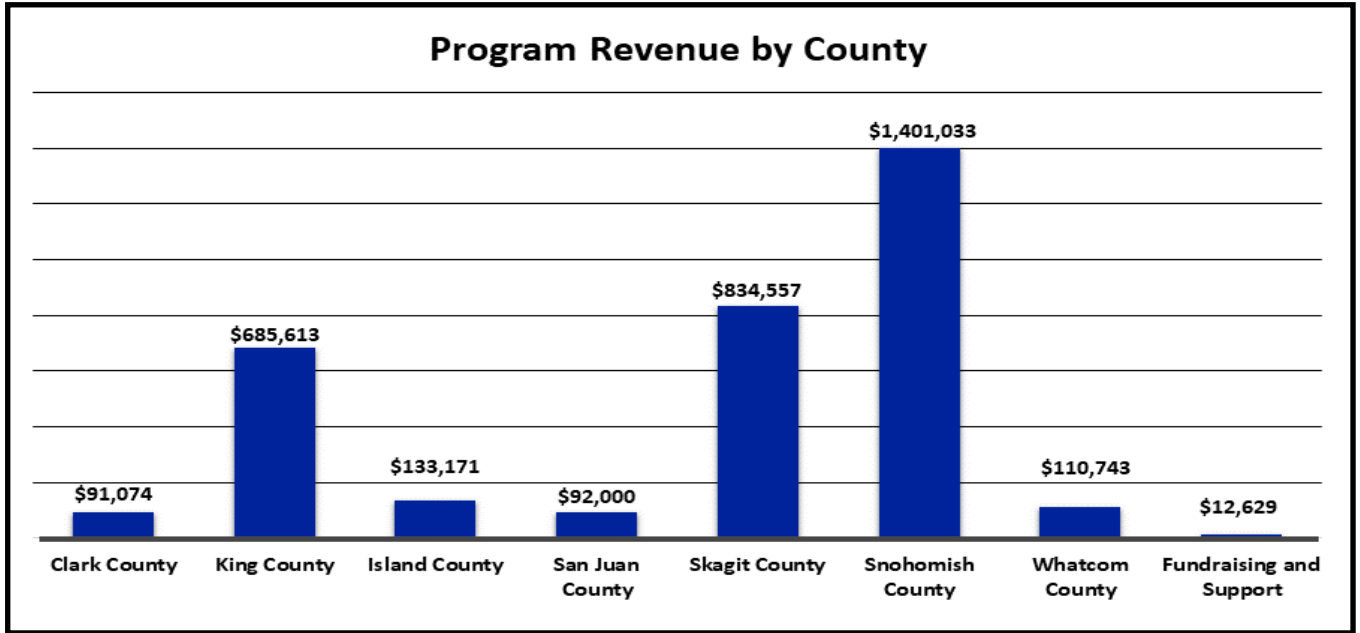
	**2019
Revenue WVS, LLC 113, 130, & 134	\$ 1,282,493.06
WVS, LLC COG, Operating & Management Expenses Exp WA 113 & WA 130	\$ 1,108,256.00
Net Operating Income	\$ 174,237.77

2019 FINANCIAL PERFORMANCE

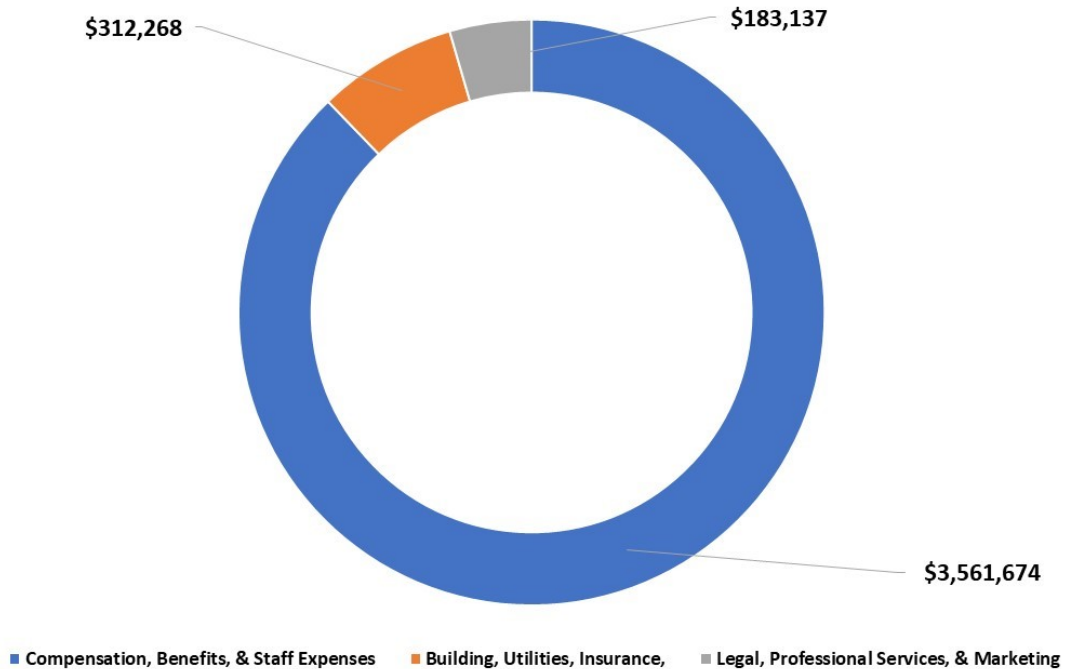
Consolidated Balance Sheet	
TOTAL ASSETS	\$ 2,110,427
TOTAL LIABILITIES	\$ 578,746
EQUITY	\$ 1,531,681
TOTAL LIABILITIES & EQUITY	\$ 2,110,427

Washington Vocational Services	
Financial Performance	
(Fiscal Year December 31st)	
**Note: 2019 unaudited financials	
	**2019
Program Revenue Washington Vocational Services	\$3,855,606
Social Enterprise Management Fee	\$140,004
WVS Grants, Contributions & Fundraising	\$12,628
Total WVS Program Revenue	\$4,008,240
WVS Operating Expenses	\$4,057,080
(Represents the cost of operations and salaries)	
Total Operating Income	\$(48,840)

WVS Program Revenue \$4,008,240



WVS Operating Expenses \$4,057,080





WVS.ORG

OFFICES IN:

SNOHOMISH COUNTY (CORPORATE OFFICE) · KING COUNTY · SKAGIT COUNTY

Also serving
Whatcom, San Juan, Island, and Pierce counties